



The ART of SUCCESS

The ART of Success Starts with YOU!!

*Would you like to step up to
the next level of life?*

Table of Contents

Call # 1.....	1-12
Call # 2.....	13-21
Call # 3.....	22-32
Call # 4.....	33-43

Version 1.1

Entire Contents of This Report © 2007 David Neagle

All rights reserved for entire book. Reproduction or translation of any part of this work by any means without permission of the publisher is unlawful. No resell rights were included with the purchase of this report.

© 2007 David Neagle

www.DavidNeagle.com

ART: the use of skill and imagination in the
production of things of beauty.

~Merriam-Webster Dictionary

SUCCESS: the progressive realization of a worthy
ideal.

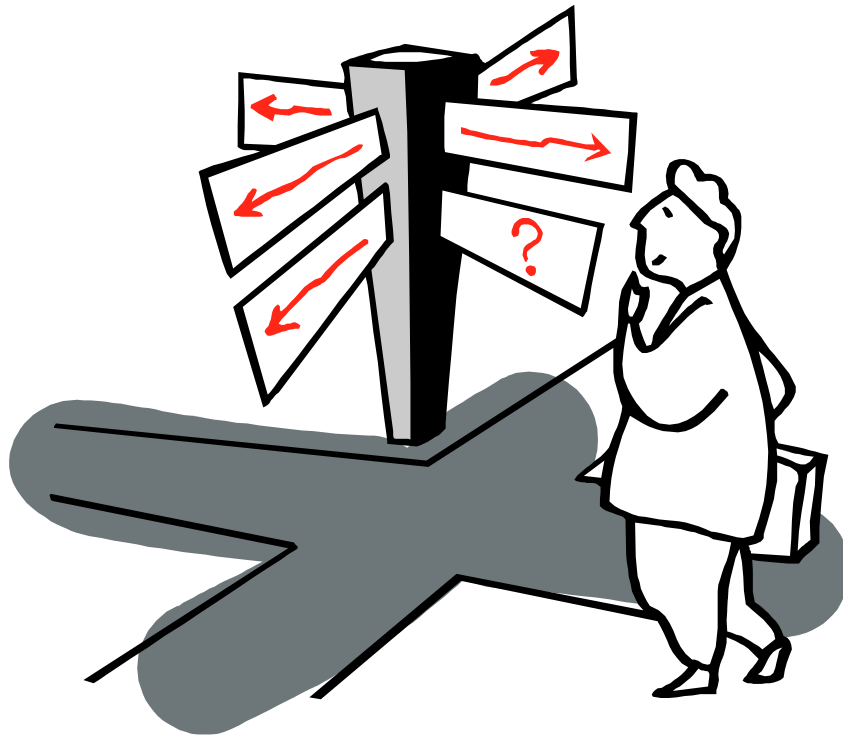
~Earl Nightingale

Understanding SUCCESS

There are many common beliefs about success in general that keep individuals in a constant state of struggle and frustration when attempting to make significant changes in their results and ultimately their lives.

I would like to address some of those ideas and beliefs first so that we can begin to develop a correct understanding of success which can then build from.

The first common misunderstanding about success is that it is a “future destination” and as result of this belief people view it as something “to be achieved” or “a place to get to.”



This perpetuates the idea that success is something you “go and get” because “you don’t have it.” This is where the struggle begins in a person’s life and struggle with no solution leads to frustration, the loss of hope and dreams and eventually giving up.

Where then, is this elusive thing called “success” to be found?

Somewhere in your make-up there lies *sleeping*, the seed
Of achievement which, if aroused and put into action, would
Carry you heights, such as you may never have hoped to attain.

Just as a master musician may cause the most
beautiful strains of music to pour forth from the strings of a violin, so may
you arouse the genius which lies asleep in your brain, and cause it to
drive you upward to whatever goal you may wish to achieve.

~Napoleon Hill

Know Thyself

The famous Greek maxim "Gnothi se auton" ("Know Thyself") is inscribed at the Temple of Apollo at Delphi. For centuries, people seeking advice from the oracle at Delphi would read the inscription and throughout the years philosophers offered this same advice to their students.

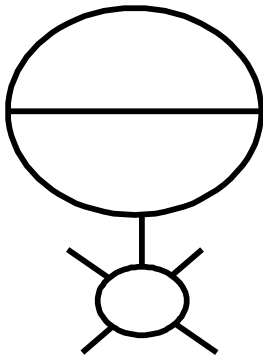
For all practical purposes the human potential is infinite. However to really grasp the enormity of that statement we need to understand the significance of what we are to begin with.

Who are YOU ?

1. _____
2. _____
3. _____
4. _____

The Mind

All of the power and knowledge that exists in the universe is readily available to us for our use and with it we can create extraordinary lives. What is required then, is how to tap into this knowledge and power and use it for the benefit of others and ourselves.



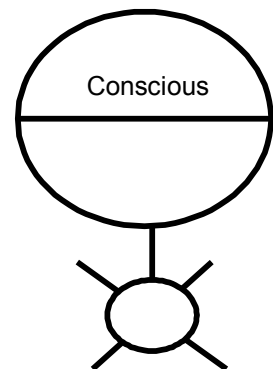
The stick figure to the left was originated by the late Dr. Thurman Fleet (circa 1934) and used to demonstrate the idea of the universal mind & body and how human beings work with it. When most people hear the word "mind" they think of the brain however the mind is not the brain. The brain is a tool we think with but the mind is universal and exists in every cell of our bodies.

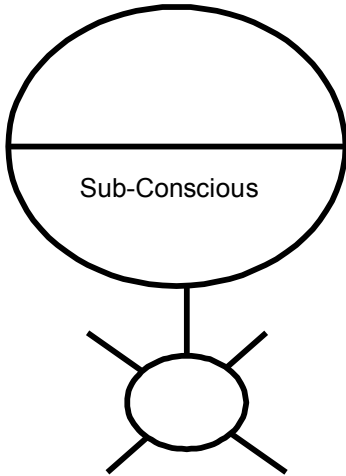
Because we think in pictures we'll use this diagram to help us understand how the mind works so we have better understanding of how to use it to our benefit.

View the top of the head of the stick figure as the conscious mind.

This is that part that thinks or reasons. It is where your free will resides. Your conscious mind can accept or reject any idea.

The thoughts that consciously choose to hold will direct the outcome of situation or circumstance in your life. You hold that power. This is your choice.





The bottom portion of the head is referred to as the sub-conscious mind. It is also known as the emotional or “feeling” mind. Your sub-conscious is the most marvelous part of your mind.

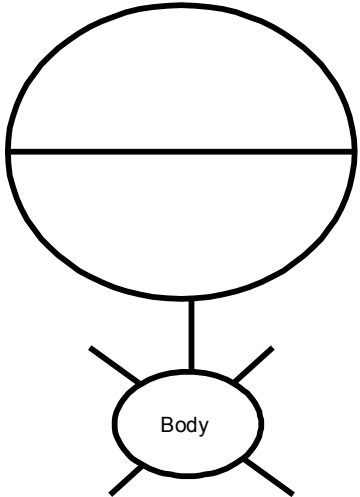
What is so amazing about this part of you is that it carries everything thought, feeling or idea that is turned over with exact detail through you in emotions and actions. It does not have the ability to reject. Whatever ideas you choose to impress upon your sub-conscious will become a part of your personality. These ideas then express themselves without conscious assistance.

Your sub-conscious mind does not know the difference between that which is real or imagined.

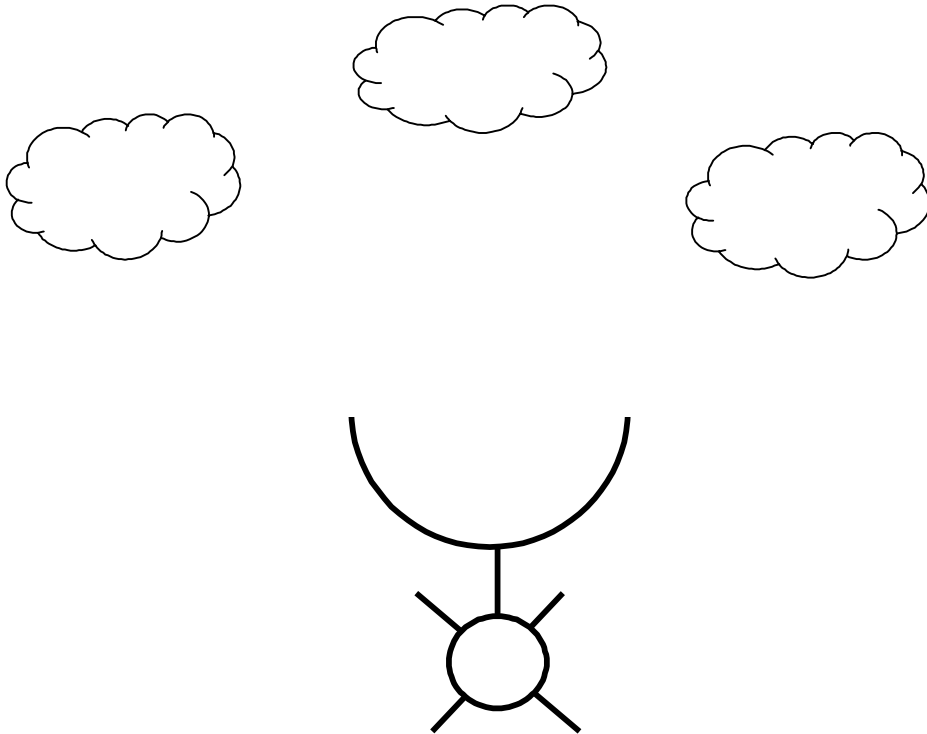
The body is the material medium in which we live. All thoughts, ideas & feelings which are consciously chosen and or sub-consciously accepted must be and will be expressed through the physical body in one way or another.

The expression of these ideas will determine :

1. _____
2. _____
3. _____
4. _____

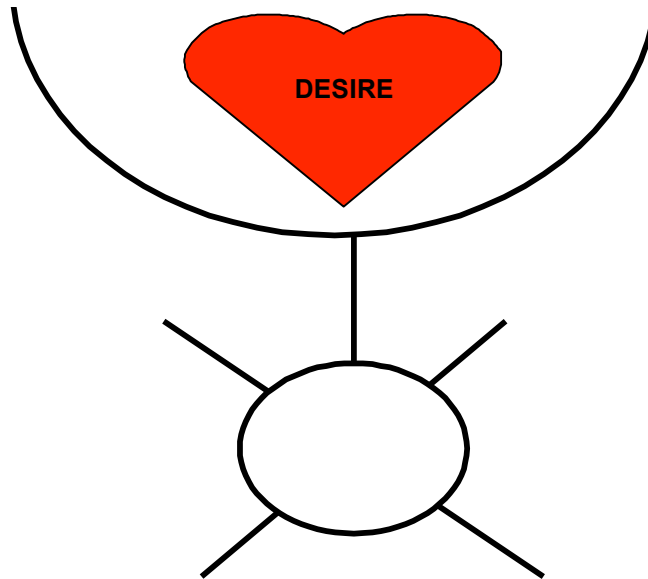


The Infant Mind...is wide open



What was the environment like that you were raised around in respect to money and success? Was there talk of “not enough” “money, wealth, success & rich people were bad” Was working hard and long made a virtue?

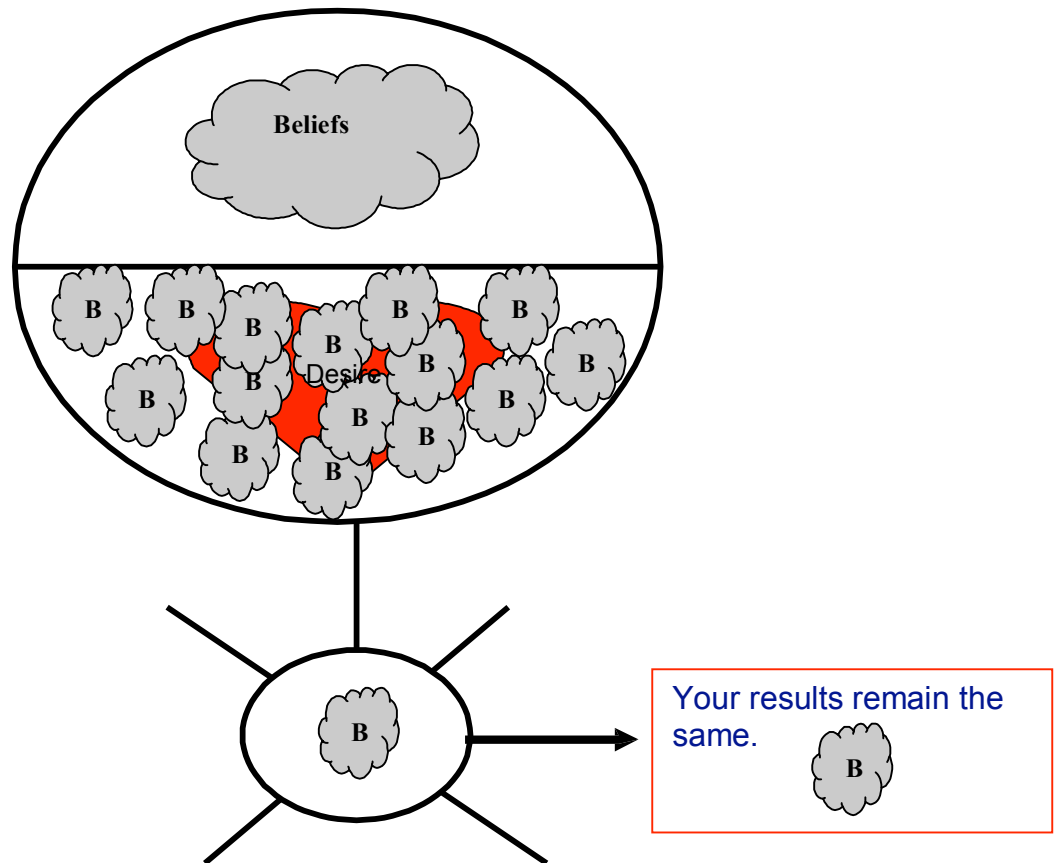
“Desire” Your Hidden Truth



What we now understand to be the sub-conscious mind the early Greeks referred to as the heart. This is the heart of hearts we have read about. “As a man thinketh in his heart so is he”

At the moment of conception “desire” was placed into your heart. Desire, in its root form means “of the father.” This desire is without form however its motive is to guide a person through their life.

You are Born to Be a Success...



...and programmed to Remain where you are!

“Desire is the effort of the unexpressed possibility within, seeking expression without through your action.”

Wallace D. Wattles

What do YOU want?

Why do YOU want it?

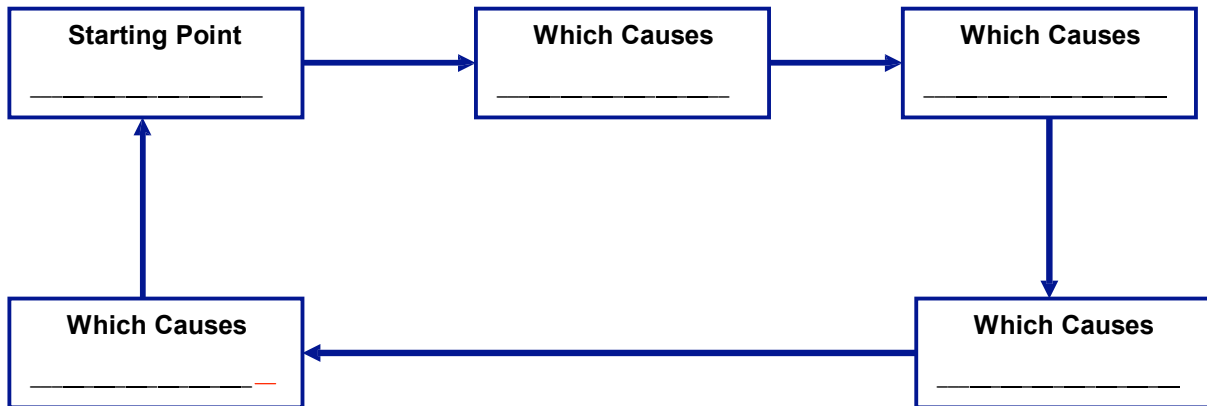
*“We cannot think into manifestation
a different sort of life to that which we realize in ourselves.
As Horace says, ‘Nemo dat quod non habet.’
We cannot give what we have not got.”*

Thomas Troward
Collected Essays of Thomas Troward

The **ART**
of
Success

Call # 2

What's Your Story?



“Before I was born in this physical body, a whole society of storytellers was already here. The story was ongoing, and from their story I learned how to create my own. The storytellers who are here before us teach us how to be human.

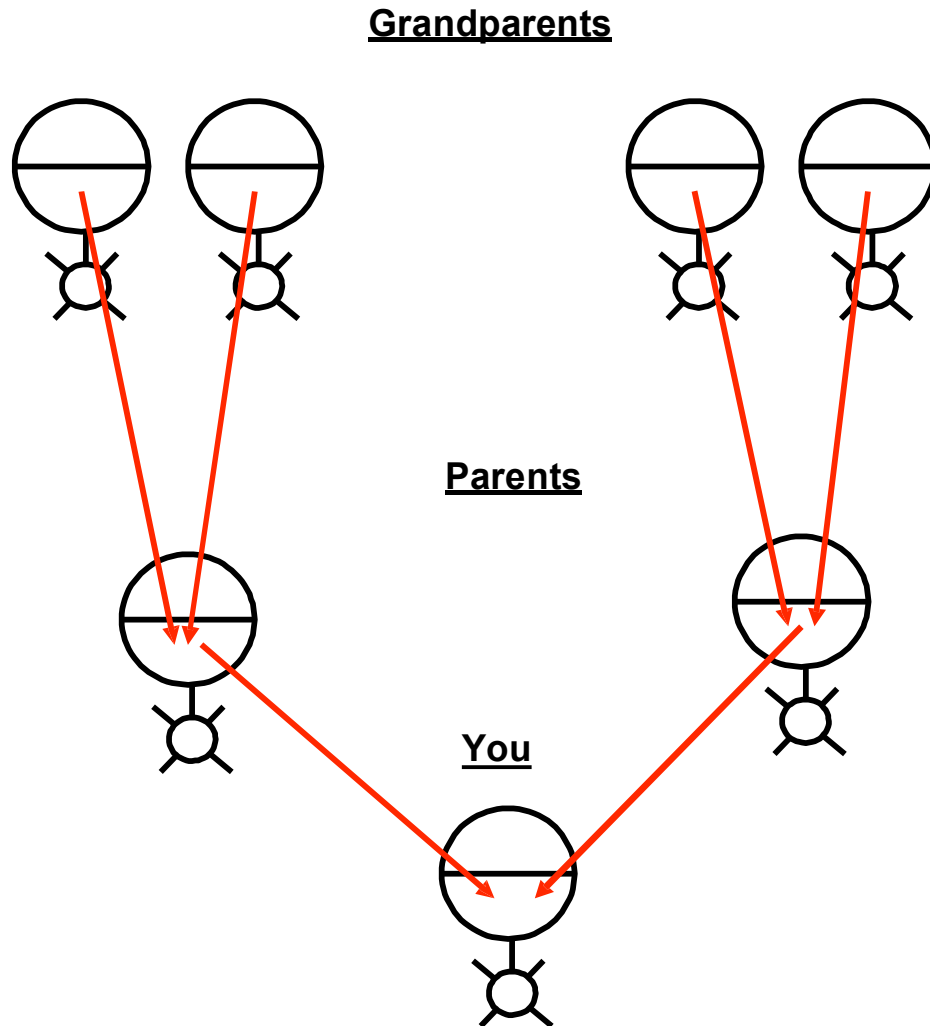
First they tell us what we are—a boy or a girl—then they tell us who we are, and who we should or shouldn't be. They teach us how to be a *proper* woman, a *decent* woman, a *strong* man, a *brave* man.

They give us a name, an identity, and they tell us the role that we are playing in their story. They prepare us to live in a human jungle, to compete with one another, to control one another, to impose our will, to fight against our own kind.

Of course I believed what the storytellers told me. Why would I not believe them? They filled me with knowledge, and I used that knowledge to copy their style and create my art in a similar way.”

Excerpt from “The Voice of Knowledge”
By Don Miguel Ruiz

Who Decided what YOU Wanted?



The results you are getting are being caused by generational fears, insecurities and ignorance's. What is worse is that the decisions you are making to correct your results might not even be your own.

The Magic Key

Personal Responsibility

Without question there is a magic key to unlock the first door to success and that is to accept personal responsibility for 4 things in your life. When you do you are on your way to life of your dreams.

1. _____

2. _____

3. _____

4. _____

If a person refuses to accept responsibility for any of the above they have no choice but to be a victim all of their life. They will become and stay a play thing for their outside world. All progress forward ceases and the only direction they can go is backward.

“The only thing that grows is that which you give energy to.”
Ralph Waldo Emerson

Release Your Past

Your past was essential for you to become who you are and prepare you for what you are going to do now and in the future. However!! You need to let go of anything that might be affecting new decisions you will be required to make.

It is also important to let it go in a healthy way. Remember this, whatever you don't **express** you **suppress**, and that will make you sick. Everything suppressed will find an unhealthy way to express itself with and through you. This is called **dis-ease**, which is a body not **at-ease**. Health is the natural state for your body to be in.

In order to give healthy expression practice writing out your thoughts while letting yourself experience whatever emotions that go with it on paper. What needs to come out will come out on the paper. Then take that paper and burn while you forgive everyone and everything in it. Just let it all go and release every person, situation and circumstance to their highest good.

Above all _____!

Many people ask how can I forgive "this" or "that" in their past. You will hear "You just don't understand what this did to me."

I do understand and the two things you can do that will work every time are _____ and _____.

Discover YOUR HIDDEN Purpose
This is the 1 thing you must change if you want
success without struggle!

Your purpose explains WHY you are doing what you are doing. Often a person remains stuck because a hidden purpose is attempting to fulfill what they think they need instead of what they really want. The following lesson will assist you in discovering this secret motivator in your life.

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

***“We think in secret and it come to pass
Environment is but our looking glass.”***

James Allen

As taken from “As a Man Thinketh”

You cannot change what you are not aware of

1. _____
2. _____
3. _____

4. _____
5. _____
6. _____

***Know the truth and the truth shall set you free.
There is only one thing to be set free from – that is ignorance.***

1. _____
2. _____
3. _____

4. _____
5. _____
6. _____

Calls 3 & 4

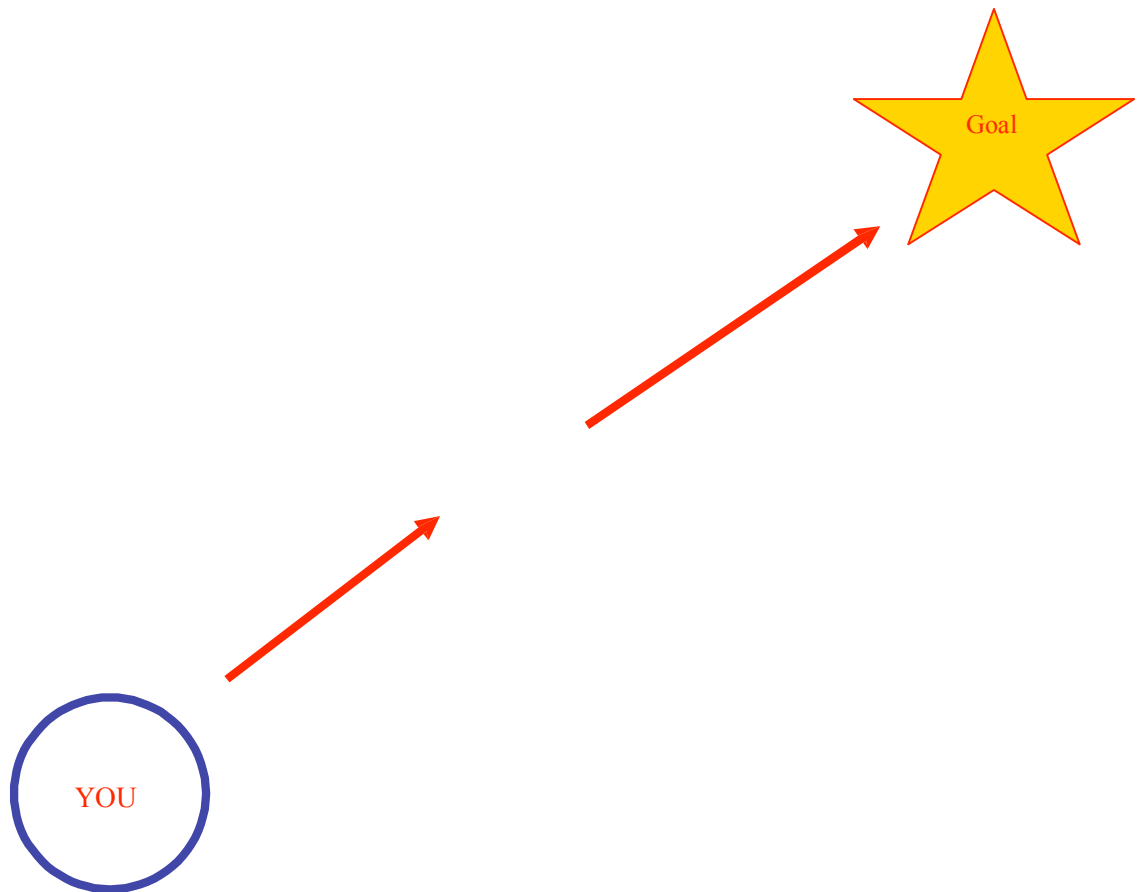
You will learn

- The 3 keys to extraordinary confidence
- The only 2 things that prevent continued success and how to change them.
- Why money is important and how to attract all you want.
- How to easily increase sales in fact you can surpass anything you have ever done before in less time with less effort.
- I will also tell you about my upcoming workshop “Experience the Reality of Success” and how you can attend “risk free”

The **ART** of Success

Call # 3

The two things that prevent continued success



1. _____

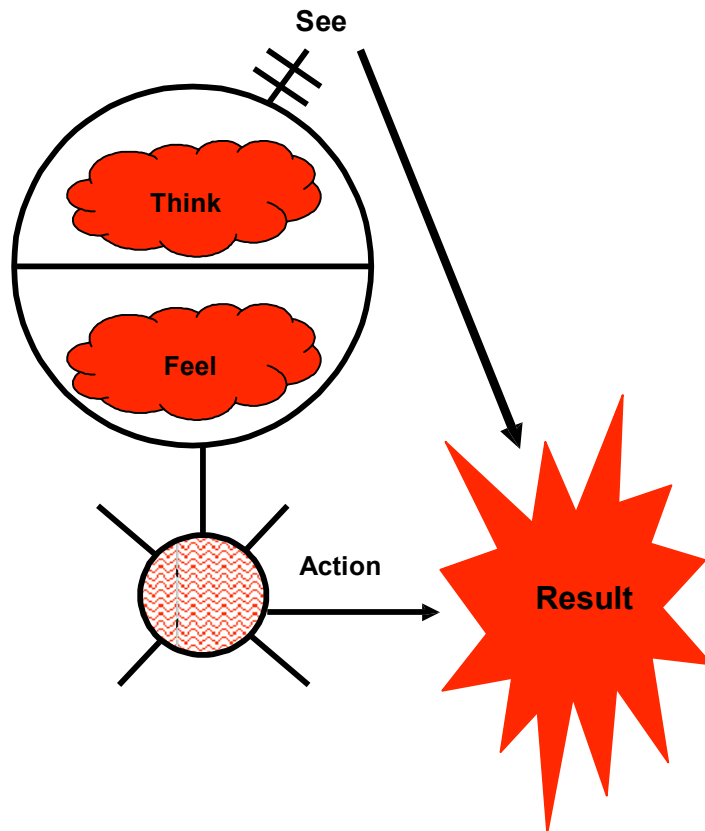
2. _____

Levels of Awareness



_____ CA = R _____

What do you VALUE



***“To look upon the appearances of poverty will
produce corresponding forms in your own mind.”***

*Wallace Wattles
The Science of Getting Rich*

The Law of Polarity

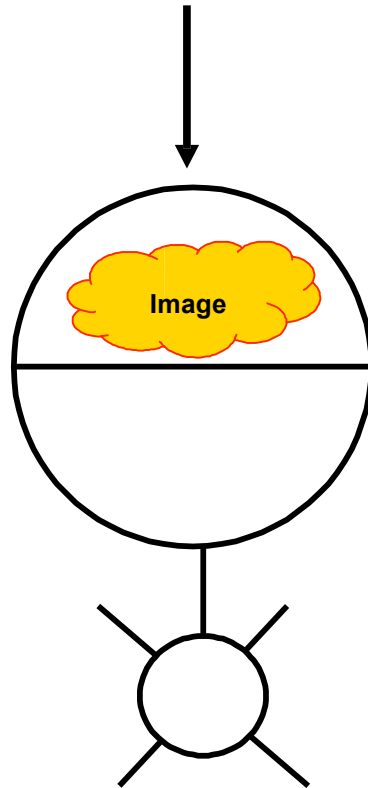
Everything in the universe has its opposite. There would be no inside to a room without an outside. If you referred to the side of this sheet of paper these words are written on as the top, then the other side would be the bottom. You have a right and a left side to your body, a front and back. Every up has a down and every down has an up. The law of polarity not only states that everything has an opposite, it is equal and opposite. If it was 3 feet from the floor up on to the table, it would be 3 feet from the table down to the floor. If it is 750 miles from New York to Chicago, by law it must be 750 miles from Chicago to New York, it could not be any other way.

The opposite of a question is the answer, so you couldn't have an idea without the way to do also being present simultaneously. This is why anything you can think of is possible. If it were not possible you couldn't think it. You see, the idea originates in the universe as does the ways and means to manifest the idea.

“The thinking substance is friendly to you and is more anxious to give you what you want than you are to get it.”

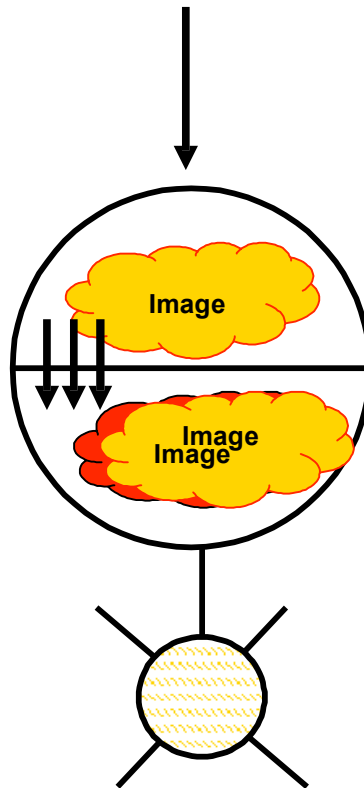
- The Science of Getting Rich

Spirit / Energy
is



You have the power to choose what images you
create in your mind and in your life.

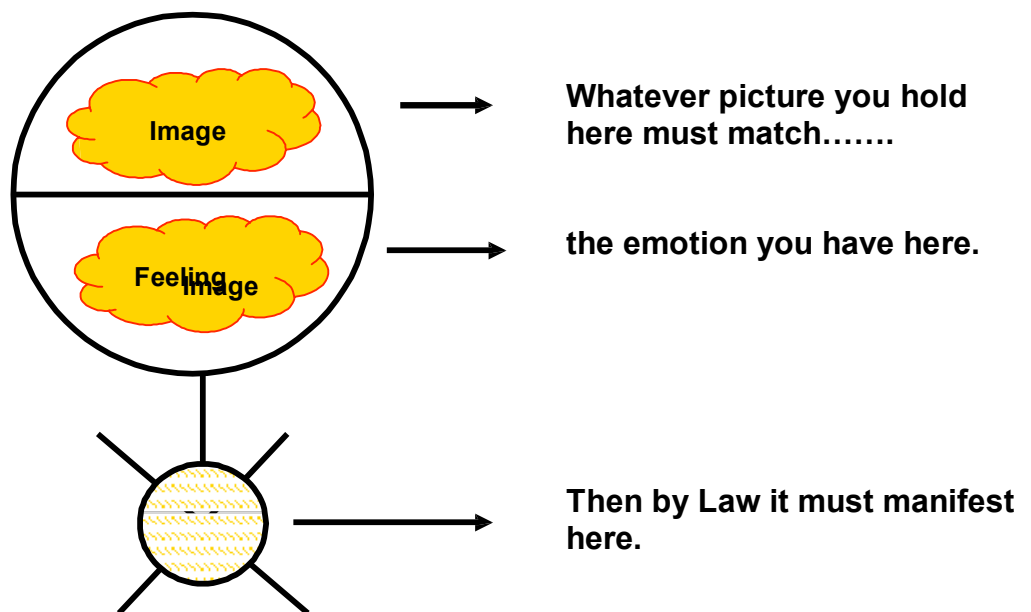
Spirit / Energy is



Once you have created an image or idea of what you want consciously you must begin to impress that image upon your subconscious. You can do this best by staying emotionally involved with your new image or idea all of the time. Do not waiver emotionally about what you want or you risk connecting a negative emotion to your new idea and pushing it away from you.

If you become aware that you have done this just forgive yourself and change it.

JUST BELIEVE

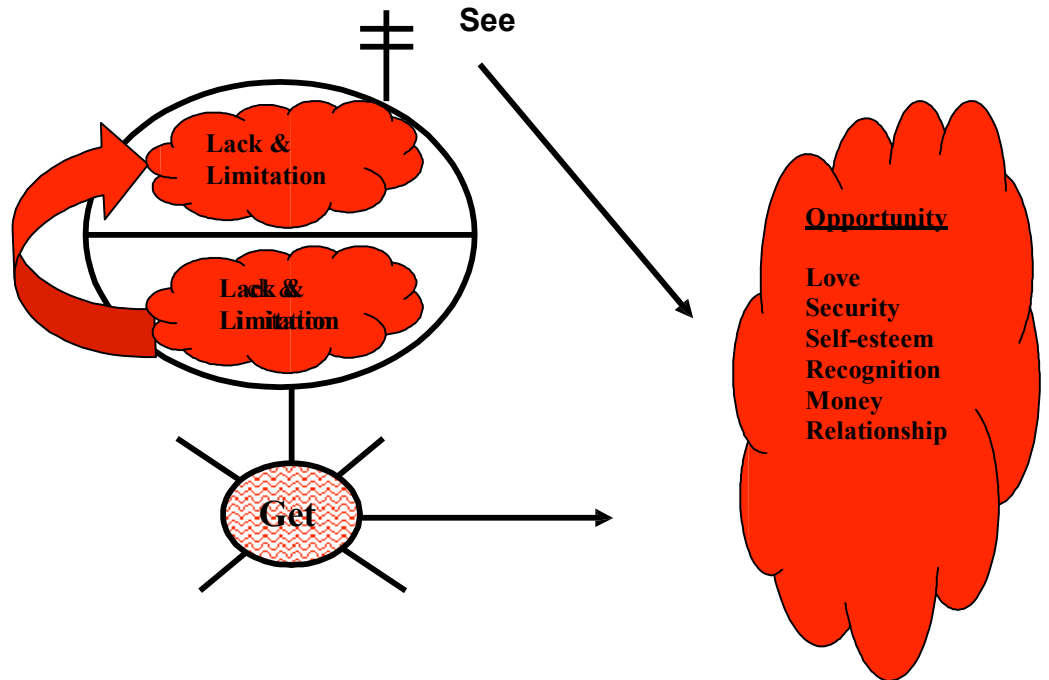


All Three Parts Must Be In Harmony

Survive

Survive: to remain alive or existent
Webster's Dictionary

Survivors never succeed because they spend all of their life trying to get what they think they need to survive.



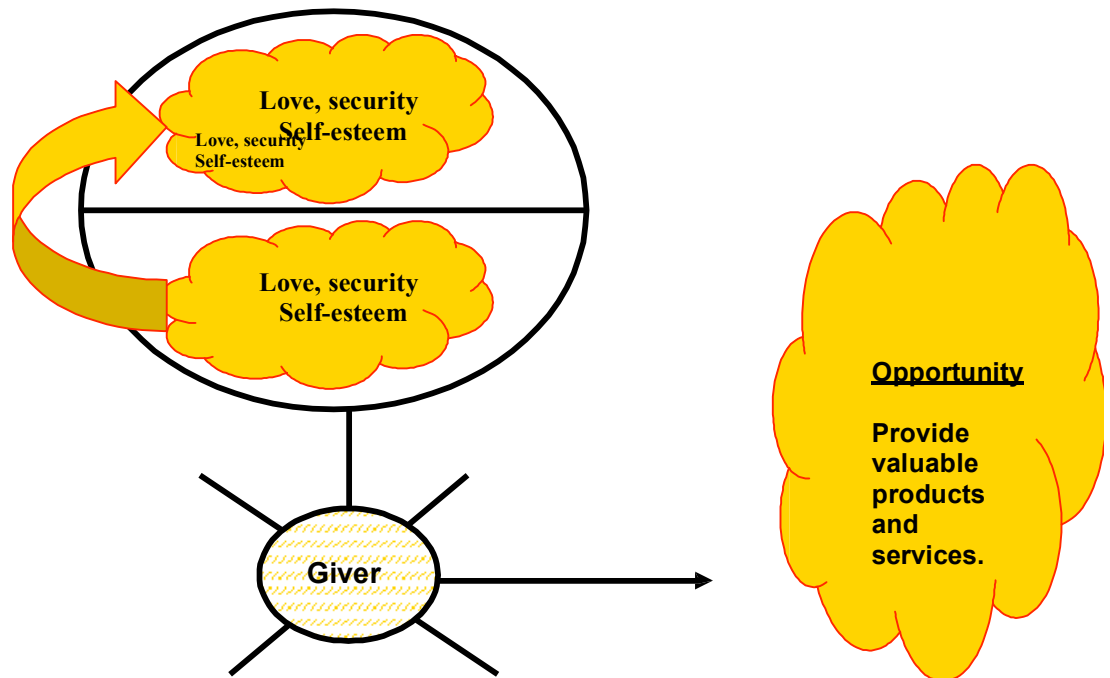
Everything in the survivor's world confirms what they believe about not enough. "Their not enough, you're not enough and there isn't enough." It's their reality! And guess what, they can prove it.

The only see opportunities that they think will give them what they need.

Thrive

Thrive: to grow luxuriantly
Webster's dictionary

Thrivers are a success because they give to their world and are repaid by the universe.



Thrivers are filled with purpose that springs forth from the true desire in their heart. They can't help but give the very best of themselves in useful service each day. It is always a pleasure to be around these people because they give their best to everyone. The universe (by law) must reward what they put out. (everything you give, whether it's good or bad comes back by Law) you reap what you sow.

3 Keys to Extraordinary Confidence

Make Confidence a Priority

1. _____
2. _____
3. _____

The more you understand yourself and who you really are the more confidence you will develop. The lack of self-confidence is what keeps a person from expressing their hearts desire.

Choose then the study of yourself as your highest priority.

The **ART** of Success

Call # 4

Understanding Money

What is “money?” Money is energy just like everything else in our material world that has manifested into physical form through the conception and realization of an idea.

In days past when people wanted to make trades for services and products they traded things of value that they owned such as pigs, chickens, beads etc. including other services.

As civilizations began to develop it became more and more difficult to have many different forms of trade. If a person had enough pigs and no need for anything else you had to trade but you still needed their product or service it caused great problems.

So the idea of common medium of trade was conceived. This is what brought what we have today as money. Money is nothing more or less than the material medium we trade for products of services rendered.

What then caused such a corruption around the idea of money? Power was the cause in a broad sense however that is a topic for discussion at another time. Do some research on the history of money it is really interesting. It is readily available on the internet.

What we are after here is changing what we have been taught to believe about money through a correct understanding of its real purpose. This will allow us to develop what is more commonly known as a “prosperity consciousness.”

“There is nothing as powerful as a Concept and nothing more dangerous than a Misconception”

Prosperity Consciousness

There is a common misconception about money that almost everyone has bought into and that is this, “money has value.”

This is this a misconception because it is really a perception. You see most people spend their life, trading their life, “for money” and “trying not to lose it.”

Now think! Do you really believe that you were supposed to trade your magnificent life for money? If you trade your time for money that is exactly what you are doing, trading your life for it. Every second, minute, hour, day and year you spend trading your life for money you never get back.

When a person arrives at the day in which they are going to die how much would you be willing to spend for a little more time with those that you love? I don't think you could put a monetary value on it so why would you do that every day that you are alive?

Deep down inside people believe it's wrong to have money. If you doubt this sit down with your closest family and friends and make the bold statement that you are going to become fantastically wealthy. Then notice how you feel inside. That will tell you what you believe about money. What would the people you told that to think of your idea because that will give you some insight as to who is influencing your dreams and purpose in life.

“Most of the belief's and ideas we have been taught to cherish in regards to money don't keep us receiving more money, they actually repel it away from us.”

David Neagle
Experience the Reality of Success Seminar

We have been programmed to believe that everything is limited. Money is not limited only the way we have been taught to earn it is. For example, our time is limited so if we use our time to earn money it only stands to reason that the amount we can earn will also be limited.

We have been lead to believe that our resources are also limited and if a person lives in that mindset do to ignorance their reality is limited resources. However when you understand that than your resources come from an unlimited supply and you have been gifted with higher mental faculties to mine those resources your world opens up to nothing but unlimited possibilities.

We have been taught to work from a lower potential to a higher one.

When we work from a lower to a higher potential we start with what we can see with our eyes, what we have been taught about our world and what we know from our experience. This then is the information we use to make our decisions.

These decisions are limited based on the accuracy of this information and we can say that if we are not currently earning the amount of money we desire to live the kind of life we would like then we are not making wise decisions.

It has been stated many times over that God gives us the resources to accomplish what we were put here to do BUT everyone thinks the resources to do that are outside of themselves.

“To attain resources without you must first be aware of your resources within”

David Neagle

Working from a lower to a higher potential

1. Physical / Thing/ Need
2. Thinking / Lack
3. Ideas / Same

Working from a higher to a lower

1. Thoughts Inspired / Desire
2. Ideas / Creative
3. Things / Benefit

The money you want must have a real purpose. Begin by deciding what you really want and how you would really like to live. Don't give any thought to how it's going to happen just know it will when you follow these laws.

Design your life as if anything were possible then and only then do a little bit of research. Go on the internet and see what it would actually cost you to live that way.

Now the money has a real purpose.

Begin to see yourself in your mind living that way and receiving the money that you desire. Feel nothing but deep gratitude for receiving it. Never worry or fear that you won't get it.

What will happen next will amaze you.

The universe will send you the opportunities you require to actually manifest the money. So you have to be on the lookout for them when they arrive. As I stated on the last call they will always be a step up for you and require that you step out in faith to receive what you need.

A word of caution: The universe knows what you need to manifest the image in your mind better than you do. Always follow the next step that comes into your life when it meets these four essential questions.

1. _____
2. _____
3. _____
4. _____

***“Faith isn't a jump in the dark.
It is a walk in the light.
Faith is not guessing: it is knowing something.”***

Everything You Require is Already Here

Your sub-conscious mind cannot tell the difference between what is real and what is imagined so it brings you whatever you impress upon it. If you want more sales, more effective marketing, better business skills, increased business more clients or prospects all you need to do build the image of that and get emotionally involved with that image (feeling what it would be like to have it now) and the universe must begin to move it in your direction.

“Your Invisible Power”

“The exercise of the visualizing faculty keeps your mind in order, and attracts to you the things you need to make life more enjoyable in an orderly way. If you train yourself in the practice of deliberately picturing your desire and carefully examining your picture, you will soon find that your thoughts and desires proceed in a more orderly procession than ever before. Having reached a state of ordered mentality, you are no longer in a constant state of mental hurry. Hurry is Fear, and consequently destructive.

In other words, when your understanding grasps the power to visualize your heart’s desire and hold it with your will, it attracts to you all things requisite to the fulfillment of that picture by the harmonious vibrations of the law of attraction. You realize that since Order is Heaven’s first law, and visualization places things in their natural order, then it must be a heavenly thing to visualize.

Everyone visualizes, whether they know it or not. Visualizing is the great secret of success.”

- Genevieve Behrend

Speeding up the Process

To understand what speeds up the process lets understand what slows it down or stops it first then we can understand our error.

“When riches begin to come they come so quickly, in such great abundance, that one wonders where they have been hiding during all those lean years.

This is an astounding statement, and all the more so when we take into consideration the popular belief that riches come only to those who work hard and long. When you begin to think and grow rich, you will observe that riches begin with a state of mind, with definiteness of purpose, with little or no hard work.”

- Napoleon Hill

Now you would think that any person would easily be able to see an opportunity that would allow for this rapid success but in truth, because we are constantly looking for the wrong thing we miss it entirely. Only after many misfortunes does a person begin to see what has been with them all along in their life and that is opportunity.

“Sly Disguises of Opportunity”

“When opportunity came, it appeared in a different form and from a different direction than he had expected. That it one of the tricks of opportunity. It has a sly habit of slipping in by the back door, and often it comes disguised in the form of misfortune, or temporary defeat. Perhaps this is why so many fail to recognize opportunity.

-Napoleon Hill

Opportunity or Impossibility

Which do you See?

When we are presented with an opportunity and it is in harmony with our four questions we need to make a decision to act on the opportunity. Most people don't do this because of what the opportunity requires of them. For example opportunities require a sacrifice of some kind to be made. It might come in the form of money, time, study, risk and or other various changes to your current lifestyle.

It is when we RESIST these changes we bring about a long delay in manifesting our heart's desire. After working with thousands of people over the years without question this is the place where most people retreat from their purpose. They let worry, doubt and fear grip their mind and they make a decision to remain in their misery.

You can't move forward and stay where you are you must accept the changes required to fulfill your purpose.

In order to speed up this process there is one simple but serious decision you must make. Accept with pleasure that what must be changed. Do it with joy even if you are a bit scared at first. After a bit of time you will discover that change is a wonderful this and you will actually look forward to it. You will have then become aware of how your heart's desire will lead you to the fulfillment of your life's purpose.

***“Roadblocks are not God's denials.
They are the results what you think about his gifts”
-David Neagle
Experience the Reality of Success Seminar***

Everything Has an Ideal Environment

Your heart's desire, your purpose and the ART of your success has and requires a specific environment in which to grow. What you create in your life will have much to do with the environment in which you choose to create for yourself.

The environment in which you are currently in consists of conditions, circumstances and influences that affect the development of who you are going to become and ultimately create in your life.

Who you live with, who you hang around and what you spend your time doing will all be factors in the outcome of your development choose then only those things that support your growth.

Make a list of things you need to adjust in your environment now and make those changes immediately. This is your responsibility not that of other people.

Your ability needs responsibility to expose its possibilities.
-Theodore Roosevelt

The Only Time You Have is NOW!

Your past is gone so let that go and your future will be and can only be determined by what you choose to do with this information now.

There is no other time than now.

I may not know you personally but I do know that you attracted this information into your life for a reason. It is up to you to determine what that reason is and what you are going to do with it.

I can make you this promises, that if you will take this gift into your heart and begin to grow it daily by deepening your understanding of it through study and application your life and your results will change dramatically.

There is no doubt that you will need to become more aware of your hidden talents and resources but just reading about them won't do it alone you must understand and apply your new knowledge.

I would love to hear from you as you go through your life's journey and please let me know how this has helped you.

“Just Believe”

David Neagle

www.DavidNeagle.com

P.S. Feel free to pass this on to those who can benefit from it.

A Personal Invitation from David Neagle

Join David Neagle at his next

“Experience the Reality of Success “Live” Seminar”

If you would like to EXPERIENCE what is actually like to manifest money and success on the spot you want reserve a your spot at this next event now.

This is no dog and pony show where you will break boards, walk on fire or jump through hoops that you have know idea how to apply to your life when you get home.

This is real! You will spend four days with David in a luxurious setting discovering and developing the potential within you then David will show you how to use it on the spot to manifest money in your life.

This then helps you understand who you have to be in your life to get results easily and effortlessly.

Contact us today and reserve your seat now.

Call 1-888-720-7117 or
visit us on the web at DavidNeagle.com
And reserve your seat today!